



Exchange Council Election  
2024 /  
Börsenratswahl 2024

Unterlagen  
Suitability Assessment  
Gruppe 4

23.04.2024  
Leipzig

Uniper Global Commodities SE	Michael Bonde
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**Michael Bonde**, Lead Trader, Uniper Global Commodities SE

I have been trading in almost all Continental European electricity markets from the beginning of my career in 1997.

Working for a utility with assets in different European countries, I have a passionate interest in well-functioning power markets where exchanges and market-coupling play a key role.

Member of the EEX Exchange Council since 2015,

Member of the EPEX Spot Exchange council since 2012,

Member of the HUPX Organized Market Committee since 2010,

I'm authorised to trade on all relevant European power exchanges and also an active member of the CWE Flow-Based Market Coupling user group

My focus: to have well-functioning power exchanges across Europe

SEFE Marketing & Trading Limited	Dominique Both
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# DOMINIQUE BOTH

## PROFESSIONAL CAREER

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2011-Present	SEFE MARKETING & TRADING, London/Zug/Singapore SVP Digital Trading & Energy Transition Deputy Head of Global Energy Commodities and Derivatives Head of Power, Energy Transition, Environmental Products & Digital Trading – 2021 - present Head of Power, Carbon & Coal – 2015 - 2021 Head of Power Trading – 2011 – 2015
Since 2022	Swiss Statistical Design & Innovation – Advisory Board of a specialist in data analysis through AI
Since 2021	EEX Council Board Member supervising Management of the European Energy Exchange
2002-2011	CARGILL International, commodity trading, Geneva From junior to senior trader on European power and carbon emissions
2001-2002	LOMBARD ODIER & CIE, LODH, Private bank, Quantitative analyst

## EDUCATION

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2000-2001	MASTER IN MATHEMATICAL FINANCE & ENGINEERING Ecole Polytechnique of Paris, France Probability and statistics applied to finance
1997-2000	PHYSICS ENGINEER, Polytechnic of Lausanne (EPFL), Switzerland Statistical Physics major, Among top 10% Foreign exchange of 1 year at University of Waterloo, Canada
1993-1997	HIGH SCHOOL, Collège du Sud, Bulle, Switzerland, Scientific major, 1 <sup>st</sup> prize

## EXPERT KNOWLEDGE

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- Expert in European Energy and global financial Energy Markets – recognised expert in physical Electricity and gas in Europe – conversion of a Risk into Value Creation for a company
- Champion in value creation combining digitalization & Energy Transition & global Energy trading markets.
- Commercial IT Lead for the implementation of major technology enhancements such as new ETRMs to manage internal/external Risk in multiple Energy, Multi-trading platform aggregator (Exxeta), Direct Market Access solution for customer services, Virtual Power Plants system, Fundamental analysis framework, Deal life cycle, Cloud solutions, Algorithmic & Systematic trading infrastructure.
- Strong IT & Programming background having used actively several coding technologies/languages/software such as C++, VBA, VB, SQL, Matlab, Fortran 90, Pascal, Latex, HTML, Maple, parallel computing, Python but also advanced user of MS Office suit, Tableau, Updata, S-Plus, Origin, Bloomberg/Reuters.

## LANGUAGES

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French	Mother tongue
English	Fluent
German	12 years of school knowledge

## HOBBIES

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Sport	Ski, snowboard (instructor), high mountain hiking, kitesurfing, paragliding, jogging and football (18 years of competition, coaching my kids now)
Joiner amateur	Restoration and creation of furniture

## CONTACT DETAILS

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**EXPERIENCE - Details**

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## SEFE Marketing &amp; Trading – SM&amp;T

SEFE is the new name of ex-Gazprom European entities that are now 100% own by German Government

Head of DT2, Digital Trading & Energy Transition

Developing a new trading ecosystem and innovative strategies to transition SEFE into a digitally-driven hub for the Energy Transition era.

Deputy Head of Global Commodities and Derivatives

Head of Power, Energy Transition, Environmental Products, Digital Trading – Zug/London/Singapore

Member of the Leadership Team of SM&T in charge of the “New” trading businesses reporting to the CEO.

Responsible for defining and implementing a strategy Energy Transition for SEFE Marketing & Trading. This initiative is central to the survival of SEFE Group.

Proven track record in building new profitable and sustainable businesses but also in managing complex organisation structure through changes.

Global projects overlapping several departments, locations and companies with the aim of streamlining the digital/data processes, developing a global low carbon business and growing SM&T Energy Transition footprint.

Head of Digital Trading

Additional responsibility on top of role of Head of Power, Coal and Carbon – team focusing on algorithmic & systematic trading, machine learning and enhancement of our data infrastructure and automation in trading.

Enhance and speed up the introduction of new innovative computing and data focused solutions to generate additional value and reduce costs across energy commodities (carbon, gas, oil, power, lng, coal, FX). Solve the problem of GM&T legacy IT estate.

Head of Power, Carbon and Coal

Have built a successful Trading business (traders, originators and analysts in the Power, Coal and Carbon markets) delivering £200m+/year. The success is the combination of hard working field specialists in a trusted environment that values the team success but also the individual performance. The strong speculative trading angle is also offered to customers to optimise their own electricity assets. The quality of the service combined with a win/win partnership approach is the explanation of a steep growth. With no equity at disposal we reached a portfolio of 2GW+ of generation under management under 3 years of activities focusing mainly on gas peakers and renewable assets with the aim to grow further our battery automatic trading solution.

The portfolio is a combination of long and short volatility structures, within 1 to 15 years tenors, across technologies (gas fired, diesel, wind, solar, EfW, tollings) that behaves well in most of the market environment.

Developed a fast developing deal flow team that generated positive NPAT after one year.

Brought up digital innovation into power trading to stay in the front line.

On top of advanced fundamental analysis we introduced systematic and statistical framework to generate uncorrelated and unbiased revenues.

Actively participated in acquisition ambitions of CCGT across EU lead by Moscow.

Amongst top [5] active power trading companies in EU with a consistent and known track record.

## Cargill – Senior Trader

Responsible of the power trading book on Continental Europe with main focus on Germany, France & the Nordic area

Managing carbon EUA's and secondary CER's trading books

Cross-commodities trading through spreads between power, carbon, oil, coal & gas, based on fundamental analysis on power generation margins (stack models) and feedstock fundamentals

Cross-boarder trading within very different market liquidities and fundamentals

Flat price trading on both power and carbon from short to long term periods

Took the lead on Cargill power & carbon option trading strategies and identified opportunities to optimize PnL revenues.

Supervising of support staff to ensure proper risk measurement, execution of contracts and compliance with regulations

Customer Hedging

To support Cargill own producing and consuming plants, I have acted as an advisor for hedging Cargill exposure in power and carbon

Provision of market access to internal and external counterparties

Participant in the French VPP's (Virtual power plants) and in carbon EUAs auctioning

## CURRICULUM VITAE

### Analysis

Developing and implementing of trading tools (Access, Excel, add-ins, C# interfaces) to support trading decisions. Heading the commercial team for a change into an new system (SAP-Triple Point)

### Lombard Odier – Quantitative Analyst

Running a quantitative fund on a portfolio of stocks

Developing a multifactor model to optimize portfolios returns with constraints on tracking error

Extending portfolio simulations to back track the model

Entrepreneurship Series of workshops for new entrepreneurs, with special focus in the high tech sector, to start up a project (planning, funding, marketing, IPO)

IT support Database and IT support to two telemarketing agencies in Lausanne to finance studies. (1997-2000)

R&D engineering - External project by HCT Shaping Systems, Cheseaux

Improvement in wire saw technology (2000-2001).

- Engineering project by CSEM Zurich (June August 2000)

Light sensors analysis, print publication, 3 D camera development.

- Research project, Chemistry department, University of Waterloo

Fortran simulation for light scattering by aerosol particle (1999 2000).

Consulting Consulting in a Start-up biotech, Cythion SA, Lausanne (2000)

World leader in measurements of signal processes in biological cells.

Sport competitions

Organizer Executive Director, organize sport events for 400+ participants (1993-97).

**REFERENCES – Up on request**

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MVV Trading GmbH	Jan Brübach
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# Curriculum Vitae

## Dr. Jan Brübach – MVV Trading GmbH

Starting April 2024, Dr. Jan Brübach is Managing Director of *MVV Trading GmbH*. In this role, he is responsible for trading, portfolio optimization as well as the service activities and related process areas with a focus on municipal utilities and large industries.

Jan started his professional career at today's *ENTEKA AG / citiworks AG* in 2011. Since 2013, he has been working in leading positions at *Evonik Industries AG / Evonik Operations GmbH*. In his recent role as Head of Energy Trading & Portfolio Management, he was responsible for Evonik's global energy portfolios and their interfaces with liberalized energy markets. In more than 13 years of professional experience in the energy industry, he gained profound insights into power, natural gas, carbon and coal markets from forward to intraday.

During his career, Jan continuously represented industry-specific interests in various committees and steering committees within industry and trading associations such as EFET, BDEW, VKU, AGFW, VCI and VIK.

### Professional Experience:

#### **MVV Trading GmbH (Starting 04/2024)**

- Managing Director Market

#### **Evonik Industries AG / Evonik Operations GmbH (10/2013 – 03/2024)**

- Head of Energy Trading & Portfolio Management (04/2019 – 03/2024)
- Head of Energy Trading & Asset Optimization (11/2017 – 03/2019)
- Head of Energy Trading & Market Analysis (11/2015 – 10/2017)
- Senior Consultant Energy Management (10/2013 – 10/2015)

#### **ENTEKA AG (HSE AG) / citiworks AG (01/2011 – 09/2013)**

- Staff position of Chief Sales Officer (11/2012 – 09/2013)
- Energy Management / Portfolio Management (01/2011 – 10/2012)

### Education:

#### **Darmstadt University of Technology (10/1998 – 12/2010)**

- Research group leader, Cluster of Excellence - Center of Smart Interfaces (03/2008 – 12/2010)
- Ph.D., Institute of Energy and Powerplant Technology, Dr.-Ing. (11/2003 – 02/2008)
- Mechanical and Process Engineering, Dipl.-Ing. (10/1998 – 10/2003)

RWE Supply & Trading GmbH	Paul Dawson
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Trading Hub Europe GmbH	Torsten Frank
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Curriculum Vita  
Torsten Frank, THE

After studying law, Torsten Frank began his career in the energy industry in 2001.

His first activity took him to the main area of law of E.ON Ruhrgas. After founding the transport company, he held various management positions there before moving from today's Open Grid Europe to NetConnect Germany, where he built up and further developed the market area manager.

From February 2009 to May 2021 he was Managing Director of NetConnect Germany GmbH & Co. KG. Since June 2021 he is Managing Director of Trading Hub Europe GmbH.

EWE TRADING GmbH	Feridoun Kademi
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# Curriculum Vitae

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**Feridoun Kademi**

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## PROFILE

- 20 years Trading Experience in Energy markets in professional Set-Ups in Europe
  - 15 years Management Experience of Energy Trading Teams developing new businesses, laying out strategies and executing profitable Business Cases
  - 10 years Book Leader of Natgas Trading Books with positive PnL Track Record
  - Strong understanding of energy markets and Set-Up of profitable Trading platforms
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## PROFESSIONAL EXPERIENCE

**04/2020  
-now**

**EWE Trading GmbH**

**Head of Trading & Portfoliomanagement, Bremen**

- Manager of 3 Sub-Teams: Gas Trading (see below), Power Trading (Sales, Generation, PPAs) and Merchant Desk (Prop Gas and Power) responsible for appr. 30 employees
- Evaluating, developing and executing adequate strategies for the unit in order to achieve profitable Set-Ups within given risk mandates, budgets and corporate strategy

**11/2016  
-03/2020**

**Head of Gas Trading & Portfoliomanagement, Bremen**

- Transforming a risk averse Desk into a profitable active Trading Set-up trading a range of products (Storage, Swings, Long Term Contracts, Sales Trading, Prop Trading) in NWE Gas Markets
- Desk Head of 12 Team Members. Traders (Prop, Structured, Sales), Portfolio Managers, Originators, Strategist

**12/2015  
-10/2016**

**Consultant Energy Trading – Self-employed**

**Business Development of Natural Gas Trading at Rosneft Trading S.A., Geneva**

- Mandate to advise Rosneft Trading S.A. in setting up Gas Trading capabilities and Gas Export Strategies out of Russian Federation for European Gas markets
- Consultancy regarding Market Research and Analysis, Strategy and Business Development, Operational set up of ETRM system and Risk Mandates

**04/2010  
-11/2015**

**Noble Group (Noble Clean Fuels Ltd)**

**Head of Continental Gas Trading, London (2010-2012) / Hamburg (2012-2015)**

- Book Leader of Proprietary and Asset Books: trading different Hubs (West Europe), Location Spreads, Time Spreads, Cross Commodity Trading and Storage, Transportation, Gas-to-Oil Swings, Structured Products
- Identifying, negotiating, evaluating and executing new business opportunities in the Gas Markets
- Team Leader of Continental Trading Team, responsible for hiring, developing and assessing Team Members (Structured Trader, Junior Trader, Analyst)

- 11/2006  
-03/2010**      **Vattenfall Energy Trading GmbH**  
**Senior Gas Trader, Hamburg**
- Book leader of proprietary trading books for North-Western European Hubs and Cross Commodity Oil to Gas books
  - Commercially and operationally responsible for the Optimization of Oil-Indexed Gas Contracts for speculative and hedging purposes
  - Project Manager for setting up of new trading activities e.g. Oil Swaps, Oil Futures (Brent, Gasoil)
- 10/2005  
-10/2006**      **BP (Deutsche BP AG)**  
**Portfolio Manager Gas & Power (PM G&P), Hamburg**
- Responsibility for Operational Scheduling and Balancing Zone Management for the G&P customer portfolio on a day-to-day basis
  - In charge of managing and handling the Gas customer portfolio in coordination with customers, external service providers, Operations, Trading etc.
- 09/2001  
-09/2005**      **BP (Deutsche BP AG)**  
**Graduate Programme at Deutsche BP AG, Hamburg / Bochum / Swindon (UK) at various departments and businesses**

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### EDUCATION AND TRAINING

- 09/2001  
-09/2005**      **University of Applied Sciences FH Nordakademie, Elmshorn**  
**combined with a Graduate Programme at Deutsche BP AG**
- Degree in **Industrial Engineering and Business Management (Diplom-Wirtschaftsingenieur/FH) "sehr gut" / excellent (1,4)** combined with an On-the-job-training in various departments and businesses within BP in Hamburg (Office / Refinery), Bochum, Swindon (UK)
- Main Subjects:** Controlling, Corporate Valuation, Strategic Marketing
- 09/2003  
-12/2003**      **Abroad semester at Universidad de Málaga, Spain**

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### LANGUAGES AND ADDITIONAL INFORMATION

- German:**      native
- Persian:**     native
- English:**    fluent
- Spanish:**    advanced
- French:**     basic
- Russian:**    basic
- Skills:**       Microsoft Office, VBA Excel, Bloomberg, Reuters, Trayport, Globalvision, Updata, Tradesignal (Technical Analysis and Automatic Technical Systems), Java Programming, Exchanges (ICE, EEX), Project Management
- Other:**
- Mathematics Tutor for 2nd year students of Industrial Engineering in preparation for the intermediate diploma
  - Member in youth council at the BP Oil Marketing GmbH
  - Referee in the Hamburg Basketball Association
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VERBUND Energy4Business GmbH	Manfred Knabl
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# Curriculum Vitae

Manfred.Knabl@verbund.com

*Nationality:* Austria

## **Employment:**

2007 - present Head of Trading VERBUND Energy4Business GmbH in Vienna

- Managing VERBUND's commodity trading desk (power, gas, carbon)
- Managing VERBUND's intraday trading desk (power and gas)
- P&L responsibility prop trading and intraday trading

1999 – 2007 Senior Power Trader VERBUND - Austrian Power Trading AG (now VERBUND Energy4Business GmbH) in Vienna

- Prop trading German power with focus on curve trading
- Asset hedging

1997 – 1999 Sales Trader BHF-Bank in Frankfurt

- Sales Trading EUREX – Futures (Bund and DAX Futures)

1994 – 1997 Futures Broker Barclays de Zoete Wedd, branch of Barclays Bank PLC, in Frankfurt

- Execution of institutional customer orders on various Futures exchanges
- Arbitrage Trading Bund Futures LIFFE vs DTB (now EUREX)

- 1993 – 1994    Market Maker Raiffeisen Zentralbank in Vienna
- Market Making Austrian Bond Futures on the Austrian Futures exchange

**Education:**

1984 - 1991    University of Graz, degree in Business Administration

1976 – 1984    Grammar school, A-level

**Languages:**

German: mother tongue

English: fluent

French: basic

Vitol S.A.	Edgar Lange
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# Edgar Lange

## EXPERIENCE

### **Senior Originator, Vitol SA; Hamburg/Geneva — August 2015 – present**

- Responsibility for EMEA Corporate Energy Sales & Origination for gas, carbon and power
- Origination, Trading and Risk Management of Structured Power and Gas Transactions, incl. Dark and Spark Spread Options
- Responsibility, Origination, Trading and Risk Management for/of Gas Swing and Options Portfolio
- Development of Business and Trading Opportunities in CEE, Italy and France
- Origination of Storage Deals and Regional Flow Opportunities in Eastern Europe
- Cross-Commodity Origination of Power and Coal/Gas/LNG related assets
- Bottom Line Responsibility

### **Managing Director, Mercuria SA; London — October 2014 – August 2015**

- Head of EMEA Corporate Energy Sales & Origination for oil, gas, power, emissions and coal

### **Managing Director, J.P. Morgan; London — April 2008 – October 2014**

- Head of EMEA Corporate Energy Sales & Origination for oil, gas, power, emissions and coal
- Development, Origination, Valuation & Execution & Trading of Strategic and Structured Energy Hedges and Solutions for European Corporate Clients and Financial Institutions
- Extensive Knowledge of Financial & Commodity Markets, Derivatives Valuation & Modeling & Trading, Financial Regulatory Reform, Drafting of Contracts
- Extensive Knowledge of European and in particular German Energy Market and Corporate Landscape
- Origination and Structuring of Commodity Book Purchases (MUSI 2014/UBS 2013/Credit Agricole 2012)
- Deep Knowledge of Credit and Capital Costs in Energy Trading
- Development of real-time Optimizations in the Power and Gas Broker Market in order to reduce Credit and Capital Costs
- Management of EMEA Energy Origination and Sales Team (16 people)

- Bottom Line Responsibility

I have kept in management an intensive dialogue with European Corporates, who trade energy derivatives and physical commodities for hedging and commercial purposes. I was their first point of contact for larger transactions.

**Vice President, HSH Nordbank AG; Kiel/London — Oct 2005 - April 2008**

- Development and Implementation of Oil and Freight Hedging and Trading Strategies for Shipping Companies globally, incl. Management of Mandates
- Introduction of Commodities as new Asset Class in the Bank for existing Franchise
- Management of Oil Indexed Gas and Power Contracts
- Management of Sales and Origination Team

**Manager Fuel Management, Deutsche Lufthansa AG; Koeln/Hamburg — Dec 1999 - Sep 2005**

- Development, Execution and Implementation of Oil Hedging Strategies for the Lufthansa Group (incl. Subsidiaries)
- Development of physical Self Supply Solutions as Alternative to traditional external Supply Chains
- Development and Implementation of new Financial Instruments like Spread Options on Cracks/Differentials
- Development of Risk Management System in a Project with different Oil Companies (mainly Veba-Oel) and IT Firm X-MAP AG which became the leading Risk Management System for Corporates

**EDUCATION**

**Universitaet Siegen; Siegen — Sept 1994 - Nov 1999**

I studied Economics ('BWL', 'VWL') with focus on Law and Risk Management

**St. Franziskus Gymnasium; Olpe — Aug 1986 - Jul 1994**

Humanistic School Education with Abitur

**SKILLS**

Languages: German (Native), English (Fluent), French (Basic)  
IT: MS Office, Bloomberg

**INTERESTS**

Sports, History, Philosophy, Cooking

TrailStone Renewables GmbH	Cedric Le Tallec
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## **Cedric Le Tallec, Head of Power Trading**

### **Curriculum Vitae**

I am head of power trading at Trailstone Renewables GmbH in Berlin. I joined Trailstone shortly after the firm was founded in 2013. My initial focus was on building a profitable trading platform centered on direct marketing of renewables assets. Over time, by leveraging Trailstone's short-term power trading expertise and innovative analytics, we have expanded the trading horizon into the longer term, and into trading other related commodities.

Today, Trailstone Renewables GmbH supports the transition to sustainable energy by offering its clients balancing services and longer term PPAs across Europe under my supervision.

Before joining Trailstone, I spent eight months at Mercuria as the manager of the short-term power trading team. Prior to that, I worked four years at Deutsche Bank where I managed a team of ten shift traders that traded power in western, southern and central Europe. I began my career at EDF Group and worked there for ten years, including a stint at the RTE control center, and latterly as manager of power operations at EDF Trading in London.

ÖBB-Infrastruktur Aktiengesellschaft	Carina Leinfellner
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# MAG. CARINA LEINFELLNER

LEITUNG ENERGIEWIRTSCHAFT / PORTFOLIOMANAGEMENT



## PERSÖNLICHE DATEN

Name  
Mag. Carina Leinfellner

Staatsbürgerschaft  
Österreich



## PROFIL

Zielorientierte, engagierte und verlässliche Persönlichkeit mit Führungskompetenz.

Fokussiert auf die Erreichung der Geschäftsziele und hohe Ausprägung an Kundenorientierung sowie hohe soziale Kompetenz.

Analytische und strukturierte Arbeitsweise. Freude an der Arbeit, Hands on Mentalität.

## LANGUAGE SKILLS

Deutsch

Englisch

Französisch

## SKILLS

### Professional Skills

- Energiewirtschaft
- Erneuerbare Energien
- Trading & Portfoliomanagement
- Data Science
- Innovation
- Aufbau und Veränderung von internen Organisationen
- Risikomanagement
- Marketing Management
- Vertragsverhandlungen

### Personal Skills

- Leadership
- Begeisterungsfähig
- Verlässlich und Organisiert
- Motiviert
- Lösungs- und Zielorientiert
- Team Player
- Empathisch
- Interkulturelle Kompetenzen
- Analytische Fähigkeiten
- Kundenorientiert

## BERUFSPERFAHRUNG

Seit 2020

### ÖBB Infrastruktur AG | Geschäftsbereich Energie Leitung Energiewirtschaft/Portfoliomanagement

Strategische Ausrichtung des Geschäftsbereich Energie (Erarbeitung der Energiestrategie 2030) hinsichtlich Weiterentwicklung bzw. Neuausrichtung des Gesamtportfolios  
Budgetverantwortung von rd. 350 Mio. EUR  
Führung von 15 Mitarbeiter:innen  
Bewirtschaftung Eigenerzeugungssportfolio (Wasser, Wind, PV, rd. 600 GWh)  
Gesamtportfolioverantwortung für rd. 2.000 GWh, Stromhandel (long- & shortterm)  
Energiewirtschaftliches Risikomanagement und Back Office (Vertrags- und Dealmanagement)  
Vertragsverhandlungen energiewirtschaftlicher Verträge  
Langfristige Preisprognosen und wirtschaftliche Bewertung von Investitionsvorhaben (Großprojekte, Wind, PV, Speichertechnologien)  
Aufbau strategischer Partnerschaften beim Ausbau Erneuerbarer Energien

2010 - 2020

### VERBUND Energy4Business GmbH (vorm. VERBUND Trading GmbH) Trading & Innovation, seit 01/2019

Projektleitung: div. Projekte  
Innovation: Innovationsmethoden identifizieren und anwenden, Ideengenerierung und Ausarbeitung, Netzwerk (intern/extern) aufbauen, Intrapreneurship, agiles Arbeiten  
Data Science: Datenaufbereitung, -bereinigung, -analyse und Interpretation von Trading relevanten Daten;

### Digital Center of Excellence, 08/2018 – 12/2018

Data Science, Big Data, Digitalisierung im VERBUND Konzern

### Trader Intraday Power & Gas, 2012 – 2018

Schichtdienst 24/7, Intraday- und Day-ahead-Trading via Börsen und OTC, Scheduling, Reporting, Trading Strategien, Marktanalysen, Market Access, Projektarbeit

### Asset Portfolio Management, 2010 – 2012

Bewirtschaftung der Erzeugungssportfolien, Langfristige Physische und finanzielle Absicherung aller beteiligten Commodities, Portfolioanalyse und Entwicklung von Strategien, Portfoliomanagement Umweltprodukte, Projektarbeit

2008 – 2010

### oekostrom AG

#### Leitung Einkauf, ab 2009

Führung von 8 Mitarbeiter:innen, Stromeinkauf (ca. € 40 Mio. p.a.), Entwicklung einer internationalen Einkaufsstrategie, operative Einkaufsabwicklung inkl. tägliches Trading, Bilanzgruppenverantwortung  
Risikomanagement (Risikoreduktion durch die Einführung eines Day Ahead Prognosetools)

#### Abteilungsübergreifende Mitarbeit beim Turnaround

Profitabilitätsanalyse der Kernbereiche – strategische Neuausrichtung, von € 3 Mio. Verlust in die Gewinnzone. Fokus auf Neukundenakquisition, Umsatz € 30 Mio., 35 Mitarbeiter

#### Leitung Investor Relations

Betreuung von ca. 2.000 Aktionären, Einführung eines IT gestützten Aktionärsverwaltungsprogrammes, Organisation der Hauptversammlungen

2004 – 2008

### Generali Versicherungs AG

Softwareimplementierung  
Produktentwicklung

## IT SKILLS

Confluence  
EMS  
Global-/Unipark Software SPSS  
Jira  
MS Office  
Open Link  
Periotheus  
R  
Trello  
div. Trading Software

## AUSLANDSAUFENTHALTE

2005 Internat. Summeruniversity  
Hanoi, Vietnam  
2003 University of Illinois at Urbana-  
Champaign, USA  
2001 Au Pair  
London, UK  
1999 EU-Lingua E Projekt,  
Hammerfest, Norwegen  
1998 Sprachreise  
St. Malo, Frankreich  
1997 Projektwoche  
Prag, Tschechien

## SONSTIGES

## SOCIAL MEDIA

 [linkedin.com/in/carina-leinfellner](https://www.linkedin.com/in/carina-leinfellner)











 [xing.com/profile/Carina\\_Leinfellner](https://www.xing.com/profile/Carina_Leinfellner)



## AKADEMISCHE AUSBILDUNG

1999 – 2008 **Wirtschaftsuniversität Wien**   
**Betriebswirtschaft**  
Marketing Management (Institut Scheuch)  
Risikomanagement und Versicherungen (Institut Stremitzer)  
08 / 2005 **International Summer University Hanoi**   
International Organizational Behaviour  
International Human Resource Management  
08 – 12 / 2003 **University of Illinois at Urbana Champaign**   
Advertising, Services Marketing, Business Location Decision  
Making, Sports Psychology

## SONSTIGE AUSBILDUNG

10 / 2019 **Design Thinking by Dark Horse**   
@Bene Idea Lab  
03 / 2019 **Corporate Rebels – How to make engagement Skyrocket**   
@Dark Horse Innovation  
02 / 2019 **Agile Learning & Moderation**   
@trainconsulting  
01 / 2017 **Training for Energy and Environmental Markets (teem)**   
Grünstrom und Innovationen am Strommarkt (Blockchain, Smart Grids,  
Smart Cities, Big Data)  
seit 2015 **Coursera**   
Crash Course in Data Science (John Hopkins University, 2017)  
Creativity, Innovation and Change (Penn State University, 2016)  
Design Thinking for Innovation (University of Virginia, 2015)  
03 / 2014 **PCM**   
Process Communication Model, Grundlagen  
2010 – 2011 **Hochschule Zittau / Görlitz**   
**Energy Market Competence Lehrgang**  
Mechanik und Energieformen Energieeffizienz, Erneuerbare  
Energien, VWL/BWL, Vorkommen und Verteilung,  
Energiebedarf und Preise, Ethik und Energie, CO<sub>2</sub>-Handel,  
Elektromobilität  
07 / 2009 **Training for Energy and Environmental Markets (teem)**   
EXXA Börsenhändlerdiplom  
Kompaktwissen zum Energiemarkt, Das österreichische  
Bilanzgruppenmodell und der Regelenergiemarkt, Stromhandel  
und grenzüberschreitende Kapazitäten, Börsenhandel an der EXXA  
11 / 2008 **Führungssimulator® bei Strametz & Partner**   
Führungstraining für Verhalten und Führen unter  
erschwerenden Rahmenbedingungen. Erproben  
unterschiedlicher Führungsverhalten durch die spezielle  
Methodik der Real Business Simulation.  
1994 – 1999 **Höhere Lehranstalt für Tourismus** 

01 Futura Solar Logistica Global SL	Alberto Pérez Antuña
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